## CONTRACT



**KSTU** 5020 W. Amelia Earhart Dr. Salt Lake City, UT 84116 (801)532-1300

And:

Great American Media 1010 Wisconsin Ave NW Suite 800 Washington, DC 20007

	Contract / Re	vision		Alt Order #				
	569266 /		09796729					
Product								
DCCC								
Contract Dates	Estimate #							
10/30/12 - 11/12/12	1192							
<u>Advertiser</u>			<u>Ori</u>	ginal Date	/ Revision			
Democratic Congression	al Campaign	Commi	0	8/17/12	/ 08/17/12			
	Billing Cycle	Billing	Cal	endar	Cash/Trade			
	EOM/EOC	Broado	ast		Cash			
	<u>Station</u>	Accour	it E	xecutive	Sales Office			
	KSTU	Dan Dr	isco	oll	Washington DC			
	Special Hand	ling						
	Do Not Mail							
	Demographic							
	Adults 35+							
	IDB#	Adverti	ser	Code	Product Code			
	8217	11			14			
Ì	Agency Ref			Advertiser	Ref			

		Spots/		Tot	
*Line Ch Start Date End Date Description	Start/End Time	Days Length Week	Rate Type:	Spots	Amount
N 1 13 10/30/12 11/05/12 M-F 5a-530a	5a-530a <u>Rate</u> \$250.00	:30	NM	2	\$500.00
N 2 13 10/30/12 11/05/12 M-F 530a-6a  Start Date End Date Weekdays Spots/Week  Week: 10/30/12 11/05/12 MTWTF 2	530a-6a <u>Rate</u> \$350.00	:30	NM	2	\$700.00
N 3 13 10/30/12 11/05/12 M-F 6a-7a  Start Date End Date Weekdays Spots/Week  Week: 10/30/12 11/05/12 MTWTF 2	6a-7a <u>Rate</u> \$375.00	:30	NM	2	\$750.00
N 4 13 11/06/12 11/12/12 M-F 6a-7a <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 11/06/12 11/12/12 MT 1	6a-7a <u>Rate</u> \$375.00	:30	MM	1	\$375.00
N 5 13 10/30/12 11/04/12 Sa 7a-8a <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 10/29/12 11/04/12S- 1	7a-8a <u>Rate</u> \$400.00	:30	NM 	1	\$400.00
N 6 13 10/30/12 11/04/12 Su 7a-8a <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 10/29/12 11/04/12S 1	7a-8a <u>Rate</u> \$400.00	:30	NM 	1	\$400.00
N 7 13 10/30/12 11/05/12 M-F 7a-8a  Start Date End Date Weekdays Spots/Week Week: 10/30/12 11/05/12 MTWTF 4	7a-8a <u>Rate</u> \$475.00	:30	NM		\$1,900.00
N 8 13 11/06/12 11/12/12 M-F 7a-8a <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 11/06/12 11/12/12 MT 1	7a-8a <u>Rate</u> \$475.00	:30	NM	1	\$475.00
N 9 13 11/03/12 11/03/12 Sa 8a-9a <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 10/29/12 11/04/12S- 1	8a-9a <u>Rate</u> \$500.00	:30	NM	1	\$500.00
N 10 13 11/04/12 11/04/12 Su 8a-9a <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 10/29/12 11/04/12S 1	8a-9a <u>Rate</u> \$500.00	:30	NM	1	\$500.00
N 11 13 10/30/12 11/05/12 M-F 8a-9a <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 10/30/12 11/05/12 MTWTF 4		:30	NM	4	\$1,600.00

(\* Line Transactions: N = New, E = Edited, D = Deleted)

Notwithstanding to whom bills are rendered, advertiser, agency and service, jointly and severally, shall remain obligated to pay to station the amount of any bills rendered by station within the time specified and until payment in full is received by station. Payment by agency or to service or payment by agency to service, shall not constitute payment to station. Station will not be bound by conditions, printed or otherwise contracts, insertion orders, copy instructions or any correspondence when such conflict with the above terms and conditions. Two week advance cancellation notice is required unless otherwise specified.

LocalTV does not accept advertising contracts that impermissibly discriminate on the basis of race or ethnicity.



**KSTU** 5020 W. Amelia Earhart Dr. Salt Lake City, UT 84116 (801)532-1300

	569266 /	09796729
Contract Dates 10/30/12 - 11/12/12	Product DCCC	Estimate #

Original Date / Revision Advertiser 08/17/12 / 08/17/12 Democratic Congressiona

		Spots/		Tot	als
*Line Ch Start Date End Date Description	Start/End Time	Days Length Week Rate	Type S	pots	Amount
Start Date End Date Weekdays Spots/Week	<u>Rate</u>		NM	1	
N 12 13 11/06/12 11/12/12 M-F 8a-9a  Start Date End Date Weekdays Spots/Week Week: 11/06/12 11/12/12 MT 1	8a-9a <u>Rate</u> \$400.00	:30	NIVI	ı	
N 12 12 10/30/12 11/04/12 FOX News Sunday	9a-10a	:30	NM	1	\$200.00
Start Date         End Date         Weekdays         Spots/Week           Week: 10/29/12         11/04/12        S         1	\$200.00				
N 14 13 10/30/12 11/05/12 M-F 9a-10a <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 10/30/12 11/05/12 MTWTF 3	9a-10a <u>Rate</u> \$250.00	:30	MM	3	\$750.00
N 15 13 11/06/12 11/12/12 M-F 9a-10a <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> - Week: 11/06/12 11/12/12 MT 1	9a-10a <u>Rate</u> \$250.00	:30	MM	1	\$250.00
N 16 13 10/30/12 11/05/12 M-F 10a-11a  Start Date	10a-11a <u>Rate</u> \$200.00	:30	MM	2	\$400.00
N     17     13     10/30/12     11/05/12     M-F 12p-1230p       Start Date Week:     End Date 10/30/12     Weekdays MTWTF     Spots/Week       N     18     13     10/30/12     11/05/12     M-F 2p-230p	12p-1230p <u>Rate</u> \$250.00	:30	MM	2	\$500.00
N 18 13 10/30/12 11/05/12 M-F 2p-230p  Start Date End Date Weekdays Spots/Week  Week: 10/30/12 11/05/12 MTWTF 2	2p-230p <u>Rate</u> \$100.00	:30	NM	2	\$200.00
N 18 13 10/30/12 11/05/12 M-F 2p-230p  Start Date	3p-330p <u>Rate</u> \$250.00	:30	NM	2	\$500.00
Week:       10/30/12       11/05/12       MTWTF       2         N 20 13       10/30/12       11/05/12       M-F 330p-4p         Start Date Week:       End Date 11/05/12       Weekdays MTWTF       Spots/Week         N 21 13       11/06/12       11/12/12       M-F 330p-4p	330p-4p <u>Rate</u> \$250.00	:30	MM	2	\$500.00
N 21 13 11/06/12 11/12/12 M-F 330p-4p  Start Date End Date Weekdays Spots/Week  Week: 11/06/12 11/12/12 MT 1	330p-4p <u>Rate</u> \$250.00	:30	NM	1	. \$250.00
N 21 13	5p-530p <u>Rate</u> \$550.00	:30	NM	1	\$550.00
N       23       13       10/30/12       11/04/12       Sa 5p-530p         Start Date Week:       10/29/12       End Date Ueekdays       Spots/Week         N       24       13       11/04/12       11/04/12       Su 5p-530p	5p-530p <u>Rate</u> \$400.00	:30	NM	1	\$400.00
N 24 13 11/04/12 11/04/12 Su 5p-530p  Start Date End Date Weekdays Spots/Week Week: 10/29/12 11/04/12S 1	5p-530p <u>Rate</u> \$450.00	:30	NM	1	\$450.00
N 25 13 10/30/12 11/05/12 M-F 530p-6p  Start Date End Date Weekdays Spots/Week Week: 10/30/12 11/05/12 MTWTF 1	530p-6p <u>Rate</u> \$550.00	:30	MM	1	\$550.00
N 26 13 10/30/12 11/04/12 FOX X Factor Wednesday  Start Date End Date Weekdays Spots/Week  Week: 10/29/12 11/04/12W 2	7-9p <u>Rate</u> \$2,000.00	:30	NM	2	\$4,000.00
N 27 13 10/30/12 11/04/12 FOX X Factor Thursday  Start Date End Date Weekdays Spots/Week  Week: 10/29/12 11/04/12T 2	7p-9p <u>Rate</u> \$2,000.00	:30	NM	2	\$4,000.00
N 28 13 10/30/12 11/05/12 M-F 9p-930p	9p-930p	:30	NM	3	\$3,600.00

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08/17/12 / 08/17/12



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	Contract / Revision 569266 /	Alt Order # 09796729
Contract Dates 10/30/12 - 11/12/12	Product DCCC	Estimate # 1192
Advertiser	Or	iginal Date / Revision

			Spots/			To	tals
*Line Ch Start Date End Date Description	Start/End Time	Days	Length Week	Rate	Type	Spots	Amount
Start Date End Date Weekdays Spots/Weel Week: 10/30/12 11/05/12 MTWTF 3	<u>k Rate</u> \$1,200.00						
N 29 13 10/30/12 11/04/12 Sa 9p-1005p  Start Date End Date Weekdays Spots/Week  Week: 10/29/12 11/04/12S- 1	9p-1005p <u>Kate</u> \$900.00		:30		NM	1	\$900.00
N 30 13 10/30/12 11/04/12 Su 9p-1005p  Start Date	9p-1005p <u>Rate</u> \$1,000.00		:30		·NM	- 1	\$1;,000:.00
N 31 13 10/30/12 11/05/12 M-F 930p-1005p  Start Date	930p-1005p <u>Kate</u> \$1,100.00		:30		NM	3	\$3,300.00
N 32 13 10/30/12 11/05/12 M-F 1005p-1035p  Start Date	1005p-1035p <u>Kate</u> \$450.00		:30		NM	3	\$1,350.00
N 33 13 10/30/12 11/04/12 Sa 1005p-1035p  Start Date End Date Weekdays Spots/Week Week: 10/29/12 11/04/12S- 1	1005p-1035p <u>Rate</u> \$250.00		:30		NM	1	\$250.00
			Totals			57	\$32,400.00
Time Period # of Spots Gross Amount	Net Amount						
10/29/12 -11/12/12 57 \$32,400.00	\$27,540.00						
Totals 57 \$32,400.00	\$27,540.00						

Democratic Congression:

Signature:	Date:	
Jigirature.		

EC'd Yes	Rep Order#
	9796729
	Ver#
	<b>}</b> -4
	Status
	New

Station

KSTU-TV SALT LAKE CITY, UT

Agency

) POLITICAL ISSUE GROU

Advertiser Estimate# Product

DCCC

Traffic Order#

Showing Buylines: All Lines Last Received: Printed:

08/17/2012 8:34 AM 08/16/2012 6:21 PM

of ú

Agency C/P1/P2/E **Hiatus Weeks** Flight Dates WASHINGTON, DC 20007 ) GREAT AMERICAN MEDIA 3050 K ST NW, SUITE 100 10/30/2012 - 11/06/2012 11/14/1192

> Salesperson ( Sales Office ( Rep Firm

) WASHINGTON ) DAN DRISCOLL

Salesperson Phone# Salesperson FAX#

202-955-5342 917-206-9589

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Fax# Phone# Buyer

Katie Keuleman

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ON THE BASIS OF RACE OR ETHNICITY AND EVALUATES, NEGOTIATES AND COMPLETES ITS BROADCAST ADVERTISING CONTRACTS WITHOUT REGARD TO RACE OR ETHNICITY. CONSISTENT WITH THIS ORDER, KATZ COMMUNICATIONS, INC. (INCLUDING ANY SUBSIDIARY OR DIVISION OF KATZ) DOES NOT DISCRIMINATE IN ANY BROADCAST ADVERTISING CONTRACT 217 PROVIDES THAT BROADCAST STATIONS' ADVERTISING CONTRACTS WILL NOT DISCRIMINATE ON THE BASIS OF RACE OR ETHNICITY, AND MUST CONTAIN NONDISCRIMINATION CLAUSES. 

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9A-10A	8A-9A	8A-9A	8A-9A	8A-9A	7A-8A	7A-8A	7A-8A	7A-8A	6A-7A	6A-7A	530A-6A	5A-530A	Time
FOX NWS SUNDAY	GOOD DY UTAH8A	GOOD DY UTAH8A	GOOD DAY UT-SU	GOOD DAY UT-SA	GOOD DY UTAH7A	GOOD DY UTAH7A	GOOD DAY UT-SU	GOOD DAY UT-SA	GOOD DY UTAH6A	GOOD DY UTAH6A	GOOD-UTAH5:30A	GOOD DY UTAH5A	Program
:30	:30	:30	:30	:30	:30	:30	:30	:30	:30	:30	:30	:30	Len
\$200.00	\$400.00	\$400.00	\$500.00	\$500.00	\$475.00	\$475.00	\$400.00	\$400.00	\$375.00	\$375.00	\$350.00	\$250.00	Rate
11/04-11/04	11/06-11/12	10/30-11/05	11/04-11/04	11/03-11/03	11/06-11/12	10/30-11/05	11/04-11/04	11/03-11/03	11/06-11/12	10/30-11/05	10/30-11/05	10/30-11/05	Dates
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٢	ц	42	ц	<del>'</del>	ш	4	۳	ч	ш	2	N	2	Total Spots
\$200.00	\$400.00	\$1,600.00	\$500.00	\$500.00	\$475.00	\$1,900.00	\$400.00	\$400.00	\$375.00	\$750.00	\$700.00	\$500.00	Total Cost
												   1   1   2	Daypart

																	Buyer Phone# Fax# LT	Station ] Advertiser Product Estimate#	Rep C EC'd
29	28	27	26	25	24	23	22	21	20	19	18	17	16	15	14		F	ise st te#	Rep Order# EC'd Yes
SA	TU-F,M	TH	¥	TU-F,M	SU	SA	TU-F,M	TU,M	TU-F,M	TU-F,M	TU-F,M	TU-F,M	TU-F,M	TU, M	TU~F,M	i !	Katie Keuleman	STU-TV SALT ( ) POLI DCCC 1192	9796729
9P-10P	9P-930P	7P-8P	7P-9P	530P-6P	5P-530P	5P-530P	5P-530P	330P-4P	330P-4P	3P-330P	2P-230P	12P-1230P	10A-11A	9A-10A	9A-10A		an Time	KSTU-TV SALT LAKE CITY, UT ( ) POLITICAL ISSUE GROU DCCC 1192	Ver# 1
FOX NEWS	FOX NEWS AT	X FACTOR RSLTS	X FACTOR	FOX13-LIVE@530<	FOX13-LIVE@5WK	FOX NEWS	FOX13-LIVE @	JUDGE JUDY R	JUDGE JUDY R	JUDGE JUDY	JUDGE J BROWN	FOX13-LIVE@12	DR. OZ R	LIVE WIH KELLY	LIVE WTH KELLY		D T C C C C C C C C C C C C C C C C C C	, UT GROU	1 Status New
	<b>.</b>	TS		30<	WK		ហ				4	,0		Ķ	Ķ				
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:30	:30	:30	:30	:30	:30	:30	:30	:30	:30	:30	: 30	:30	:30	:30	:30	1 1	10/30/2	REAT / I NW, S GTON, 11/1	77*
\$900.00	\$1,200.00	\$2,000.00	\$2,000.00	\$550.00	\$450.00	\$400.00	\$550.00	\$250.00	\$250.00	\$250.00	\$100.00	\$250.00	\$200.00	\$250.00	\$250.00		10/30/2012 - 11/06/2012	( ) GREAT AMERICAN MEDIA 3050 K ST NW, SUITE 100 WASHINGTON, DC 20007 P1/P2/E 11/14/1192	Show
11/03-11/03	10/30-11/05	11/01-11/01	10/31-10/31	10/30-11/05	11/04-11/04	11/03-11/03	10/30-11/05	11/06-11/12	10/30-11/05	10/30-11/05	10/30-11/05	10/30-11/05	10/30-11/05	11/06-11/12	10/30-11/05	ו מר ו מר ו מר		DIA	Printed: 08/ Last Received: 08/ Showing Buylines: All Lines
낟	ω	N	N	н	μ	<b>,</b>	н	<b>μ</b>	N	2	2	N	N	щ	ω	Spors/week	Salesperson Phone# Salesperson FAX#	Rep Firm Sales Office ( Salesperson (	08/17/2012 8:34 AM 08/16/2012 6:21 PM Lines
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ч	ω	2	2	ם	<u>ب</u>	µ	н	ь	N	2	Ŋ	2	N	ч	ω	Spots		) WASHINGTON ) DAN DRISCOLL	
\$900.00	\$3,600.00	\$4,000.00	\$4,000.00	\$550.00	\$450.00	\$400.00	\$550.00	\$250.00	\$500.00	\$500.00	\$200.00	\$500.00	\$400.00	\$250.00	\$750.00	Total Cost		ON	2 of 3

Daypart

Last Received: 08/16/2012 6:21 PM   Showing Buylines: All Lines   NMEDIA   Rep Firm   Sales Office   NAN DRISCO   Salesperson   NASHINGTO   Salesperson   Phone#   202-955-534   Salesperson   Phone#   202-955-534   Phone#   Phone   Phone#   Phone   Phone#   Phone   Phone   Phone   Phone   Phone   Phone   Ph	Books null Demos RA35+	Nov 12: 57 / \$32,400.00  Sales Totals: 57 / \$32,400.00  Station Totals: 57 / \$32,400.00  Lines not sent/rcld/rtrn: 0 / \$0.00 COMPETITIVE-  Market Totals \$140,870 CABL 0% KDLU	-SALES MONTHLY TOTALS—	REPORT TOTALS	33 SA 10P-1030P SEIN FELD :30 :	32 TU-F,M 10P-1030P SEINFELD :30 4	31 TU-F,M 930P-10P FOX NEWS AT 9 :30 5	SU 9P-10P FOX NEWS AT 9 :30	Ln Day Time Program Len F		Station       KSTU-TV SALT LAKE CITY, UT       Agency       ( ) GREAT AMERICA         Advertiser       ( ) POLITICAL ISSUE GROU       3050 K ST NW, SUITE 100         Product       DCCC       WASHINGTON, DC 20007         Estimate#       1192       Agency C/P1/P2/E       11/14/1192	EC'd Yes
Rep Firm Sales Office ( ) WASHINGTO Salesperson ( ) DAN DRISCO Salesperson FAX# 202-955-53 Salesperson FAX# 917-206-958 pots/week # of Total Weeks Spots 1 1 1 1 1 1 KSI 27% KSTU UNKB 0% UNKN		KJZZ KUTV			\$250.00 11/03-11/03	\$450.00 10/30-11/05	\$1,100.00 10/30-11/05	\$1,000.00 11/04-11/04	Rate Dates	10/30/2012 - 11/06/2012	) GREAT AMERICAN MEDIA K ST NW, SUITE 100 HINGTON, DC 20007 JE 11/14/1192	Last Received: Showing Buylines: All
WASHINGTO DAN DRISCO 202-955-534 917-206-958 Total Spots 1 Spots 1 Spots UNKN		ω								Salesperson Phone Salesperson FAX#	Rep Firm Sales Office ( Salesperson (	08/16/2012 6:21 PM Lines
		KSTU 23% UNKN 0%			.1 \$250.00	3 \$1,350.00	3 \$3,300.00	<b>1</b> 1			) WASHINGTON ) DAN DRISCOLL	